

**BBA LLB
FIRST SEMESTER
ORGANIZATIONAL BEHAVIOR
BBLB – 103
(USE OMR FOR OBJECTIVE PART)**

**SET
A**

Duration: 3 hrs.

Full Marks: 70

Objective

Marks: 20

Time: 30 min.

$$1 \times 20 = 20$$

Choose the correct answer from the following:

1. Which of the following is not a determinants of personality?
 - a. Heredity
 - b. Culture
 - c. Technology
 - d. Situation
2. Which of the following contributes to the field of OB?
 - a. Anthropology
 - b. Sociology
 - c. Psychology
 - d. All the above
3. Which of the following is not a personality according to the Big Five Personality Model?
 - a. Extraversion
 - b. Intuitive
 - c. Conscientiousness
 - d. Agreeableness
4. The psychoanalytic personality theory was developed by:
 - a. Abraham Maslow
 - b. Sigmund Freud
 - c. Vroom
 - d. None of the above
5. Which of the following is driven by the pleasure principle?
 - a. Ego
 - b. Super Ego
 - c. Id
 - d. Motive
6. Which of the following is/ are the Myers-Briggs Type Indicator of personality?
 - a. Extraverted Vs. Introverted
 - b. Sensing Vs. Intuitive
 - c. Judging Vs. Perceiving
 - d. All the above
7. Which of the following is/are the barrier to the accurate perception?
 - a. Halo effect
 - b. Stereotyping
 - c. Both a and b
 - d. None of these
8. Which of the following best describes the nature of the study of organisational behaviour?
 - a. An art
 - b. A science
 - c. Both a and b
 - d. None of the above

9. If a person believes that men perform better in oral presentations as compared to women, then which of the following shortcut methods has been used to conclude the statement by the person?
 - a. Projection
 - b. Stereotyping
 - c. The contrast effect
 - d. The halo effect
10. Which of the following is NOT related to perception?
 - a. Law of Proximity
 - b. Law of Similarity
 - c. Law of Attention
 - d. Figure and Ground Principle
11. The _____ operates based on the reality principle
 - a. Ego
 - b. Super Ego
 - c. Id
 - d. All the above
12. Which of the following is not a goal of OB?
 - a. Explanation
 - b. Directing
 - c. Prediction
 - d. Control
13. _____ have given the Expectancy theory of motivation
 - a. Frederick Herzberg
 - b. Abraham Maslow
 - c. Victor Vroom
 - d. John S. Adam
14. The term used to describe how trade and technology have made the world into a more connected and interdependent place is _____
 - a. Globalization
 - b. Economy
 - c. Liberalization
 - d. All the above
15. The word 'personality' has been derived from the Latin word _____
 - a. Persona
 - b. Personnel
 - c. People
 - d. Participation
16. Which of the following is not an element of OB?
 - a. Consumer
 - b. People
 - c. Technology
 - d. Structure
17. The concept that organizations are heterogeneous in terms of gender, age, culture, religion, and region
 - a. Participative Management
 - b. Workforce diversity
 - c. Group Dynamics
 - d. Globalization
18. Which the following motivation theory resembles the Maslow's Hierarchy of Needs
 - a. Motivation and Hygiene Theory
 - b. ERG Theory
 - c. Expectancy Theory
 - d. None of the Above
19. Which of the following of an individual can change due to hard situations and external influence?
 - a. Attitude
 - b. Personality
 - c. Objective
 - d. Motivation

20. What is the belief among some people that each and every individual has control of his/her life known as?
- a. External locus of control
 - b. Extroversion
 - c. Conscientiousness
 - d. Internal locus of control

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(Descriptive)

Time : 2 hrs. 30 min.

Marks : 50

[Answer question no.1 & any four (4) from the rest]

1. What is organizational behaviour? Mention the challenges of organisational behaviour? 3+7=10
2. Discuss elaborately the Myers-Briggs Type Indicator MBTI? 10
3. What is a Group? What are stages of Group Formation? 3+7=10
4. What is Motivation? Discuss any two theories of motivation and its implications in organizational behaviour. 2+8=10
5. What is Perception? Discuss the different stages involves in perception process? 3+7=10
6. What is Learning? Discuss elaborately the different theories of learning? 3+7=10
7. What is Staffing? What do mean by workforce diversity in an organization? 3+7=10
8. Discuss in detail the Psychoanalytic Personality Theory? 10

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