

**BBA LLB
FIRST SEMESTER
ENTREPRENEURIAL DEVELOPMENT
BBLB – 104**
(USE OMR FOR OBJECTIVE PART)

**SET
A**

Duration: 3 hrs.

Full Marks: 70

Time: 30 min.

(Objective)

Marks: 20

Choose the correct answer from the following:

1 × 20 = 20

1. SIDO stands for _____
 - a. Small Industries Developing Organization
 - b. Small Industries Development Organization
 - c. Short Industries Development Organization
 - d. Small Industries Deployment Organization
2. An ___ in a tract of land which is subdivided and developed according to a comprehensive plan for the use of a community of industrial enterprises.
 - a. Industrial plan
 - b. Industrial Estate
 - c. Industrial unit
 - d. None of the above
3. What should be considered while developing business plan?
 - a. Preciseness
 - b. Do not conceal any information
 - c. Avoid using special or technical word
 - d. All
4. An individual who has no prior business founder, inheritor of a business, or a purchaser of a business is called a(n) entrepreneur.
 - a. Habitual
 - b. Novice
 - c. Serial
 - d. Portfolio
5. According to Schumpeter, entrepreneurs are:
 - a. Innovator
 - b. Executor
 - c. Performer
 - d. Uncertainty bearer
6. Entrepreneurship Development Program is helpful for:
 - a. First-generation entrepreneurs
 - b. Future generation entrepreneurs
 - c. Existing Entrepreneurs
 - d. None of the above
7. An individual who discovers an idea to start a business and then builds a business to give birth to his idea.
 - a. Business Entrepreneur
 - b. Trading Entrepreneur
 - c. Industrial Entrepreneur
 - d. Corporate Entrepreneur
8. According to Prof Knight, profit is the reward for --
 - a. Innovation
 - b. Capital
 - c. Foreseeable risks
 - d. Uncertainty bearing

9. Which of these theories involve taking a moderate amount of risk as a function of skill and not chance?
- | | |
|-------------------------|--------------------------|
| a. Need for achievement | b. Need for affiliation |
| c. Need for authority | d. Need for independence |
10. NIESBUD stands for ____
- | | |
|--|---|
| National Institution for | |
| a. Entrepreneurship & Small Business Development | b. National Institute for Enterprise & Small Business Development |
| National Institute for | |
| c. Entrepreneurship & Small Business Development | d. Entrepreneurship & Small Business Development |
11. He transforms an idea into reality by focusing on innovation and creativity in the internal organizational environment.
- | | |
|--------------------------|---------------------------|
| a. Adoptive Entrepreneur | b. Imitative Entrepreneur |
| c. Copreneurs | d. Intrapreneurs. |
12. Which one is not the long term source of finance
- | | |
|---------------|----------------------------|
| a. Shares | b. Debentures |
| c. Term loans | d. Certificate of deposits |
13. Factory act 1948 has not include the provision about-
- | | |
|-----------------------|---------------------------------|
| a. health of workers | b. safety of workers |
| c. welfare of workers | d. rules about wages of workers |
14. Entrepreneurial motivation naff represents
- | | |
|----------------|----------------|
| a. Affiliation | b. Affection |
| c. Affinity | d. Affirmation |
15. The selection of best alternative from many alternatives is known as_____.
- | | |
|---------------|--------------------|
| a. Selection | b. Decision-making |
| c. organizing | d. Budgeting |
16. What leadership style is used to maintain a strong control in the department?
- a)Laissez- faire
b)Democratic
c)Collegial
d)Autocratic
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This is a conventional distinction made between managers and leaders

a. Managers maintain while leaders develop

b. Managers innovate while leaders administer

c. Managers inspire while leaders control

d. Managers originate while leaders imitate

17. Leadership is the ability to

a. influence others

b. motivate others

enable others to contribute towards

c. the effectiveness and success of the organization

d. all of the above

18. Someone who is devoted to one venture at a time but ultimately starts many. He repeatedly starts businesses and grows them to a sustainable size and then sells them off.

a. Serial Entrepreneur

b. Novice

c. Professional Entrepreneur

d. Innovative

19. Why business plan is needed?

a. For obtaining finance

b. For evaluating performance

c. For identifying opportunities

d. All of the above

20. The main objective of Industrial Policy of India

a. To maintain sustained growth in productivity

b. To increase employment

c. Optimal utilization of resources

d. All the above

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(Descriptive)

Time : 2 hrs. 30 min.

Marks : 50

[Answer question no.1 & any four (4) from the rest]

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|--|--------|
| 1. a. Write the role of an entrepreneurs. | 5+5=10 |
| b. Write the characteristics of entrepreneurs . | |
| 2. a. Define entrepreneurship. | 2+8=10 |
| b. Write what are the different types of entrepreneurs | |
| 3. a. Discuss innovation theory. | 5+5=10 |
| b. Discuss need achievement theory | |
| 4. Discuss new industrial policy | 10 |
| 5. Describe legal requirements of business | 10 |
| 6. Describe the role of developmental banks . | 10 |
| 7. Write a note on industrial estates | 10 |
| 8. a. Write a note on external environmental analysis | 5+5=10 |
| b. Discuss technological environment. | |

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