

MASTER of BUSINESS ADMINISTRATION
FIRST SEMESTER
ORGANIZATIONAL BEHAVIOR
MBA - 106

Duration: 3 Hrs.

Marks: 70

PART : A (OBJECTIVE) = 20
PART : B (DESCRIPTIVE) = 50

[PART-B : Descriptive]

Duration: 2 Hrs. 40 Mins.

Marks: 50

[Answer question no. One (1) & any four (4) from the rest]

1. Discuss the Situational approach and Blake and Mouton's model of Leadership. 5+5=10
2. What do you mean by Organisational Conflict? Discuss the different levels and types of organisational conflict with suitable example. 1+4+5 = 10
3. What do you mean by Organisational Behaviour? Critically examine which model will be the best model among all the different models of Organisational Behaviour? 2+8 =10
4. Define Perception. Discuss the various shortcut methods being used by the people in judging other people. 2+8 =10
5. What do you mean by Motivation? Compare the Maslow's Need Hierarchy theory and Herzberg theory of Motivation. 2+8 =10
6. What is Learning? Discuss the different influencing factors of Learning. Which theory of Learning can give the best explanation of learning process and how? 1+2+7 = 10
7. Discuss the Big Five model of Personality? Discuss the different components of Attitude. 5+5 =10
8. Briefly explain the various stages of Group Development. Discuss any one method of Transactional Analysis. 5+5 =10