REV-01
BBA/20/05

2025/05

SET A

BACHELOR OF BUSINESS ADMINISTRATION
SIXTH SEMESTER
ORGANISATIONAL BEHAVIOUR
BBA – 601

[USE OMR FOR OBJECTIVE PART]

Duration: 3 hrs. **Full Marks: 70**

(Objective)

Time: 30 min. **Marks: 20**

Choose the correct answer from the following: *1×20=20*

1. According to Herzberg, which of the following is a maintenance factor?
   a. Salary b. Work itself
   c. Responsibility d. Recognition

2. Forces affecting OB are:
   a. People b. Environment
   c. Technology d. All of the above

3. OB is the study of ---------- in the organization.
   a. Human b. Human behaviour
   c. Employer d. Employees

4. Which of the following of an individual can change due to hard situations and external influence?
   a. Attitude b. Personality
   c. Objective d. Motivation

5. According to the attribution theory, if in any event, all the people who have faced similar encounters react and give similar responses, it is said that the behaviour is showing which of the following?
   a. Consensus b. Consistency
   c. Similarity d. None of the above.

6. What is the belief among some people that each and every individual has control of his/her life known as?
   a. External locus of control b. Extroversion
   c. Conscientiousness d. Internal locus of control

7. What is the ability to influence individuals to attempt with full efforts foe mutual targets?
   a. Leadership
   b. Control
   c. Supervision
   d. Motivation

8. The desire of a human to be accepted by other fellows fall under which of these?
   a. Achievement motive
   b. Power motive
   c. Affiliation motive
   d. Primary motive

9. Which of these personality theories gives recognition to the continuity of various personalities?
   a. Trait
   b. Humanistic
   c. Integrative
   d. None of the above

10. OB focuses at three levels-------
   a. Individuals, organization, society
   b. Employee, employer, management
   c. Society, organization, nation
   d. Individual, groups, organization

11. Salary and basic working condition will come under ---------- needs.
   a. Safety
   b. Physiological need
   c. Social need
   d. Organizational

12. A process that includes defining goals, establishing strategy and developing plans to coordinate activities is ----------
   a. Planning
   b. Leading
   c. Controlling
   d. Organizing

13. A process by which individuals organize and interpret their sensory impressions in order to give meaning to their environment is --------
   a. Values
   b. Perception
   c. Attitude
   d. Personality

14. A group that is usually formed to solve a problem is called -------
   a. Primary & secondary groups
   b. In groups & out groups
   c. Membership & reference groups
   d. Command & task groups

15. The drive to excel, to achieve in relation to a set standard, to strive to succeed - is ----------
    a. Need for power
    b. Need for affiliation
    c. Need for achievement
    d. All the above

16. The leadership style can appear similar to a transformational leadership style, in that the leader injects huge doses of enthusiasm into his/her team is called?
    a. Charismatic leadership
    b. Task oriented leadership
    c. Bureaucratic leadership
    d. Laissez faire leadership

17. ---------- leader will find him or herself switching instinctively between styles according to the people and work they are dealing.
    a. Task oriented leadership
    b. Transactional leadership
    c. Relation oriented leadership
    d. Situational leadership

18. At the norming stage, the team is involved in defining --------
    a. Goals
    b. Relations
    c. Roles
    d. All of the above

19. Early theories of motivation represented by------
    a. Maslow Abraham
    b. Douglas Mcgregor
    c. Fredick Herzberg
    d. All of the above

20. ---------- is a study of individual behaviour.
    a. Anthropology
    b. Physiology
    c. Psychology
    d. Sociology

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Descriptive

Time: 2 hr. 30 mins. **Marks: 50**

[Answer question no.1 & any two (4) from the rest]

1. a) Define OB. Discuss three contributing disciplines of OB. 5+5=10

   b) Explain the factors influencing perception.

2. Discuss the Hofstede's framework for assessing cultures. 10

3. What is motivation? Discuss Theory X & Theory Y with criticisms. 2+8=10

4. a) Define leadership. Explain the characteristics of leadership. 5+5=10

   b) Discuss the Trait Approach of leadership.

5. a) Differentiate between Group and Team. 5+5=10
   b) Explain the various stages of group formation.

6. Explain the challenges and opportunities of OB. 10

7. Discuss the Herzberg's two factor theory. 10

8. a) Explain the various styles of leadership. 5+5=10
   b) Discuss the Big – Five Model.

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