

**BA LLB
FIFTH SEMESTER
PERSONALITY DEVELOPMENT
BLB – 501 [REPEAT]
[USE OMR FOR OBJECTIVE PART]**

**SET
A**

Duration: 3 hrs.

Full Marks: 70

Time: 30 min.

Marks: 20

(Objective)

Choose the correct answer from the following:

1 × 20 = 20

1. Downward communication means _____.
 - a. The flow of information is from subordinates to superior
 - b. The flow of information is among the peers
 - c. The flow of information is either diagonal or crosswise
 - d. The flow of information is from superior to subordinates
2. The word communication is derived from the Latin Word _____.
 - a. communism
 - b. commune
 - c. communis
 - d. communion
3. "The eyes are the windows, _____".
 - a. the stars do in the sky
 - b. the lips fear to say
 - c. the eyes often talk a great deal
 - d. the mirrors of the soul
4. Oral communication relies on spoken words as the _____ of conveying messages.
 - a. Primary medium
 - b. Secondary medium
 - c. Both
 - d. None of the above
5. "Etiquette" is _____.
 - a. Formal language
 - b. Proper way to wear a uniform
 - c. Behaviors based on rules of a polite society
 - d. Parents support for public education
6. _____ Barriers of communication occur due to the physical condition of sender or receiver which might even be physical disabilities.
 - a. Physiology
 - b. Physiological
 - c. Psychology
 - d. Psychological
7. _____ means attaching meaning to the message.
 - a. Encoding
 - b. Decoding
 - c. Feedback
 - d. Media

8. Some of the cell phone/telephone etiquette _____.
- Do not talk too loudly
 - Do not put your phone on speaker when you are around people
 - Stay away from others while talking over the phone
 - All of the above
9. Motivation encourages _____.
- Action or Feeling
 - Power or Success
 - None of the above
 - All of the above
10. Of the 93 percent _____ per cent is for voice modulation.
- 55
 - 21
 - 38
 - 42
11. Type A of personality traits are _____.
- Perfectionist, impatient, aggressive Sad, pessimistic, lack of self-confidence
 - Low stress, flexible, patient Highly conscientious, struggles to reveal emotions
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12. _____ means the accuracy of thoughts, figures and words.
- Conciseness
 - Correctness
 - Clarify
 - Concreteness
13. Type B of personality traits are _____.
- Low stress, even tempered, flexible
 - Worrying, sad, pessimistic
 - Perfectionist, struggles to reveal emotions
 - Perfectionist, impatient, work-obsessed
14. Symptoms of personality disorder are _____.
- Introversion
 - Extraversion
 - Neuroticism
 - Aggressive Behaviour
15. _____ is an exchange of facts, ideas, opinions or emotions by two or more people
- Physiology
 - Communication
 - Feedback
 - Psychology
16. Good manners are _____.
- Only words
 - Both words and actions
 - Only actions
 - None of the above
17. _____ Communication takes place outside the formally prescribed and planned network or channel.
- Formal
 - Informal
 - Verbal
 - Non-verbal
18. _____ means transmission of messages without using words.
- Oral Communication
 - Interpersonal Communication
 - Non-Verbal Communication
 - Intrapersonal Communication

19. Positive Attitude means _____.
- a. Feeling Optimistic
 - b. Sad
 - c. Lack of confidence
 - d. Angry
20. Emotional Intelligence is _____.
- a. The ability to monitor one's own and others feelings and one's thinking and actions
 - b. Being able to 'read' other people
 - c. The ability to not get angry when provoked
 - d. Being persistent and enthusiastic when others are flagging

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(Descriptive)

Time : 2 hrs. 30 min.

Marks : 50

[Answer question no.1 & any four (4) from the rest]

1. What do you mean by personality development? Explain the importance of personality development along with the personality traits. 2+4+4
=10
2. Define Communication. Explain the elements of communication process with the help of the diagram. 2+8=10
3. Define attitude and explain the significance of attitude. Explain the advantages of positive attitude. 4+6=10
4. Define Effective Speech. Explain the tips for having an effective speech along with its key aspects. 2+8=10
5. What do you mean by body language? Explain the types of body language along with its roles. 2+8=10
6. Define Effective Communication and Explain the types of communication with example? How can we overcome the barriers in communication? 5+5=10
7. What do you mean by Motivation? Explain the characteristics and importance of motivation. 2+8=10
8. What do you mean by personality disorder? Explain the fundamental characteristics of personality with proper example. 2+8=10

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